



The above etching will give one an idea of how the new plant of the Thompson Yards will look when completed.

Work on the new plant has been started. All the concrete foundations are in and part of the frame work on the south warehouse has been erected.

The shipment of heavy dimensions has caused a little delay, but as soon as it arrives here it is expected that the work will be pushed as rapidly as possible.

The new plant will be built on practically the same plans as other new plants owned by Thompson Yards in many of the larger cities in this and other states. Their principal idea is to have all of the stock under cover and the warehouses are so situated that the waste of time in loading and unloading the stock has been reduced to a minimum, and the work can be accomplished with greater efficiency.

The two lumber sheds are 32x180 feet. The front of the middle building has been reserved for office rooms, in which will be installed the latest fixtures, furnace, and other modern conveniences. The south warehouse will have a driveway the



HERMAN OSEN  
LOCAL SALESMANAGER

full length through the center, affording excellent facilities for handling lumber from the inside as well as the outside. The lime house, which is 22x48 feet is in the west end next to the track, and the coal sheds, 22x96 feet, containing eight large bins, is in the east end. Between these two buildings is the unloading platform. Lumber unloaded from the cars is loaded onto "buggies" which can be transported to any part of the yard by one man with ease.

The entire plant will be built on

the bungalow type, painted a dark brown with cream trimmings and green roof.

Since the above etching was made it has been decided that the yard will not be enclosed with a fence as shown. Instead, cement curbing will be laid along the driveways from the gates to the sidewalk, allowing ample space for a lawn in front of the buildings.

In erecting this new plant to replace the old land mark, Thompson Yards is expressing their public spiritedness and testifying their faith in the future of Binford and this community. "Famous for Service" is no mere catch line advertising phrase with them. They mean it and when their plant is completed they will be in position to emphasize this fact more and more.

This story would not be complete without a mention of their local salesman, Herman Osen. It is partly thru Mr. Osen's efforts that this new plant is to be built. Herman is a hustler from the ground up and is so thoroughly imbued with the Thompson spirit and their method of doing business that he dreams and talks "no dickering—one price to all," "famous for service, etc."